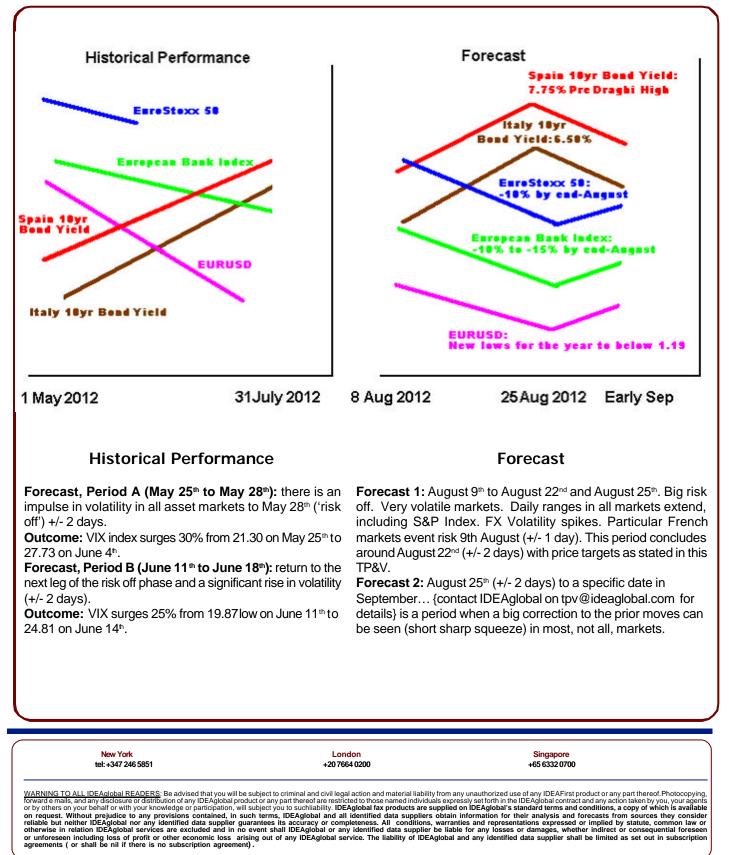


(S) IDEAglobal Timing Price & Volatility European Markets

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August 9th 2012





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TP&V

European markets have just entered their most dramatic and volatile period expected to last through November 2012.

The Spanish 10-year bond yield has not only been the most relevant barometer of the euro-zone crisis, as it unfolds, but is now a key measure guiding global asset managers' hedging and investment activities.

Our core view since May has proven quite accurate on the Spanish 10yr yield. TP&V, our new product, correctly forecast a dramatic rise to 7.75% 10yr yields from 6.20% (May 23rd).

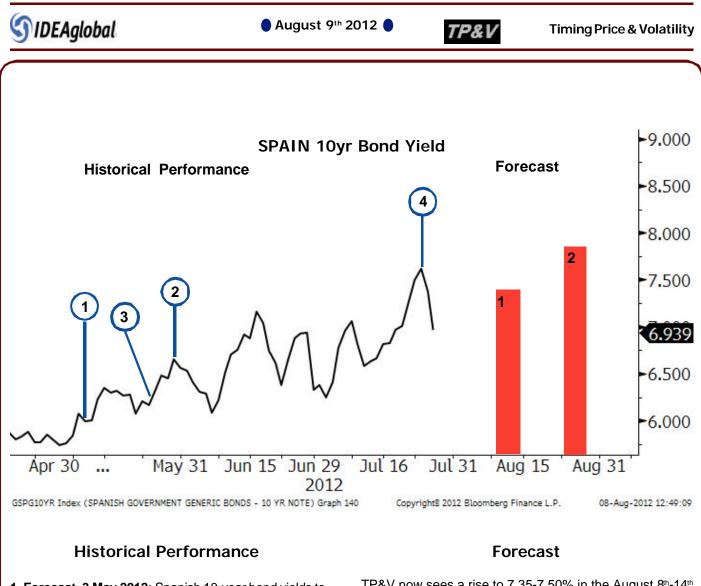
TP&V now forecasts that European markets have just entered their "most dramatic and volatile period" expected to last through November. We outline the key views for August below and you can obtain further forecasts for September and beyond by emailing us: TPV@IDEAglobal.com.

- Spanish 10-year bond yields (now 6.87%): TP&V now sees a rise to 7.35-7.50% in the August 8th-14th period and then a move through the "pre Draghi" highs to 7.75% by the August 22nd-25th period (+/- 2 days).
- Italian 10-year bond yields (now 5.89%): A move higher in 10yr Italian yields above 6.50% by the August 22nd-25th period.
- Euro Stoxx 50 index (now 2432): to experience a very volatile period with a net fall of 10% by the August 22nd-25th period (+/- 2 days).
- European Bank Index (SX7P, now 137): to fall by a minimum 10% before the end of August and a maximum of 15%.
- **EURUSD (now 1.2360):** to depreciate to new lows for the year below 1.19 level by the August 22nd-25th period (+/- 2 days).

Please note that the above dates represent the middle of a 3 day period around which the TP&V model suggests these targets can be achieved, please see "how to use" below.

If you have any enquires, questions or feedback please contact us on TPV@IDEAglobal.com.

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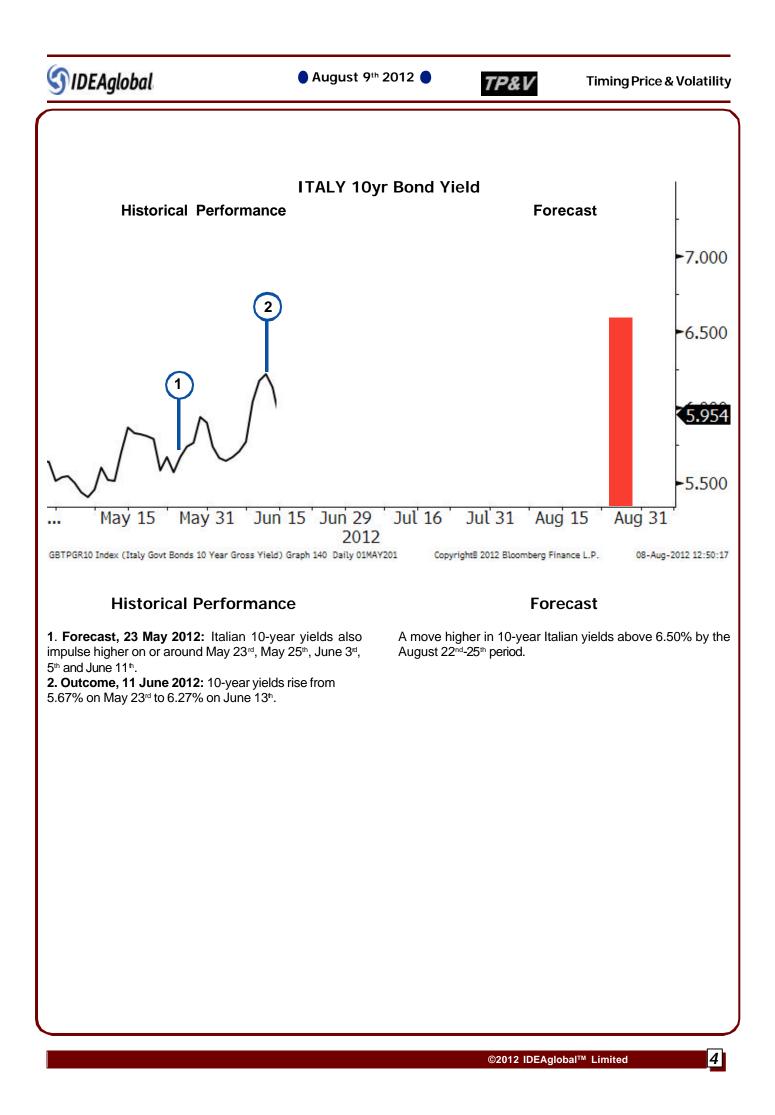
1. Forecast, 3 May 2012: Spanish 10-year bond yields to increase to at least 6.45% by early June.

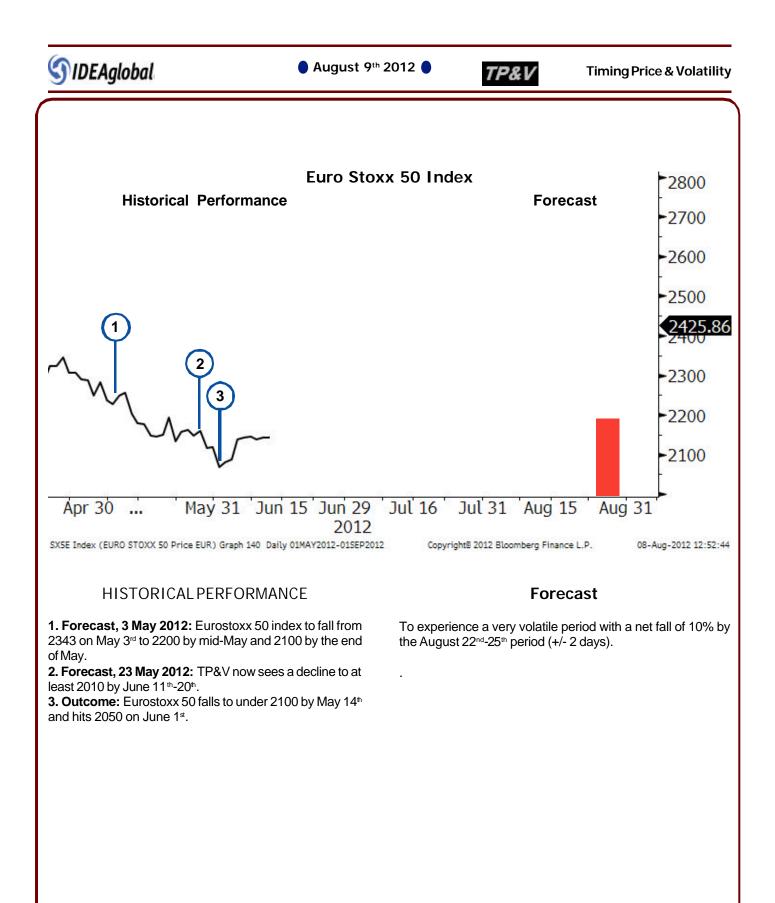
2. Outcome, 30 May 2012: Spanish 10-year bond yields at 6.65%.

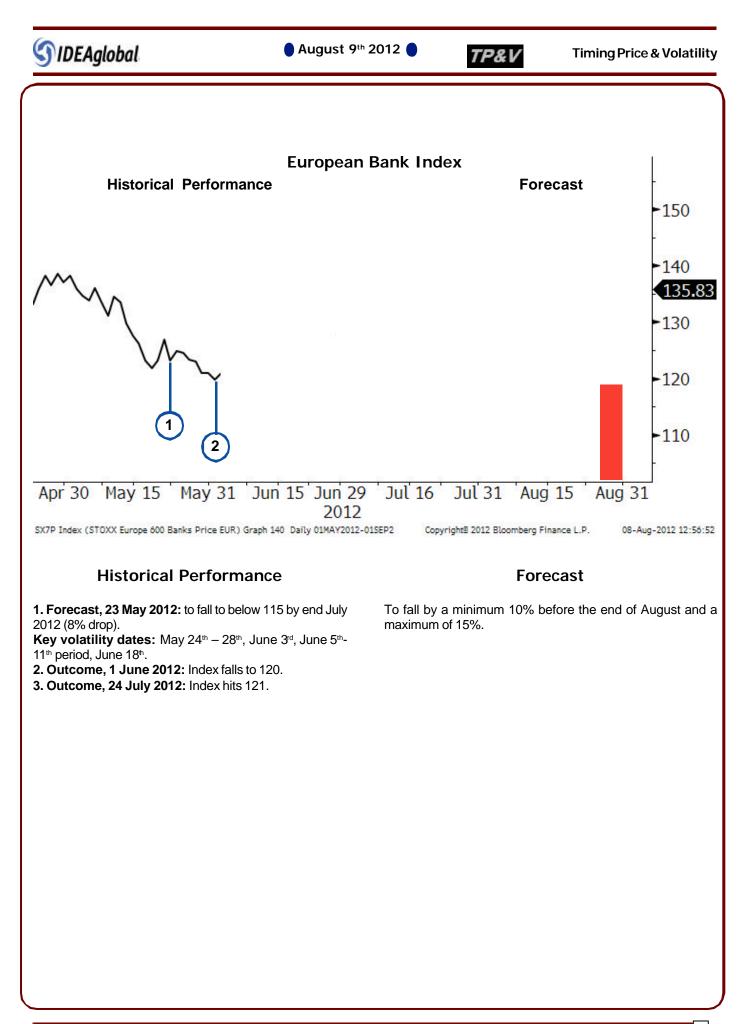
3. Forecast, 23 May 2012: TP&V sees an increase in Spanish 10-year bond yields to 7.75% by end July 2012.

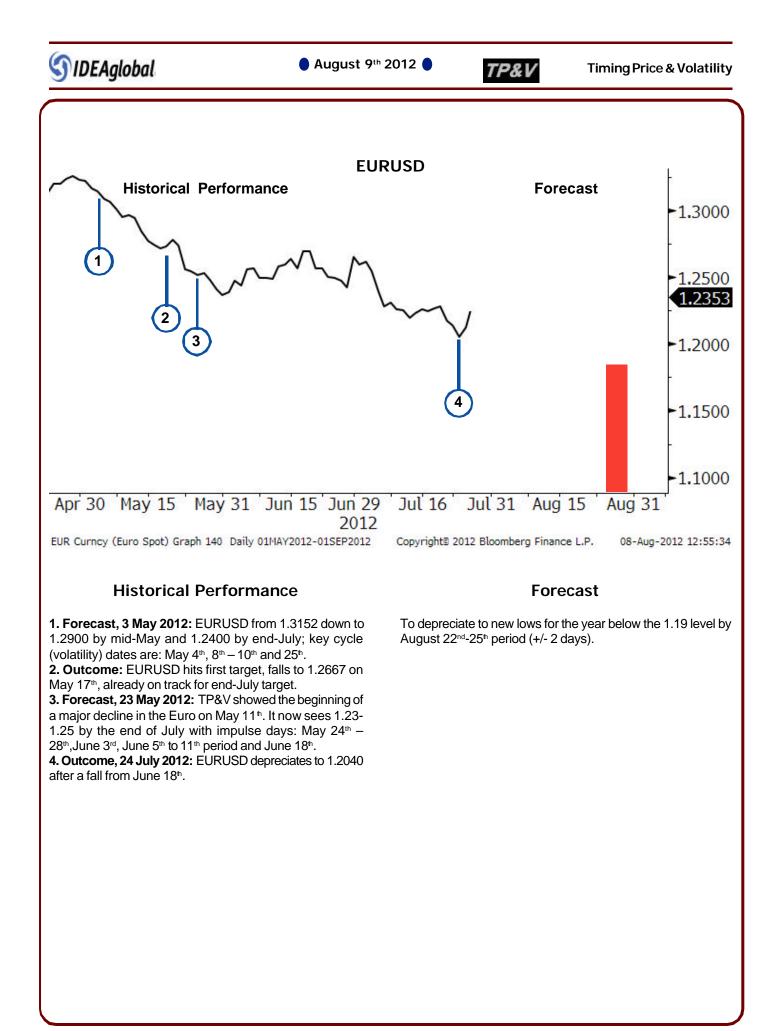
4. Outcome, 24 July 2012: Spanish 10-year yields hit 7.75%

TP&V now sees a rise to 7.35-7.50% in the August $8^{th}-14^{th}$ period and then a move through the "pre Draghi" highs to 7.75% by the August $22^{rd}-25^{th}$ period (+/- 2 days).









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About Timing, Price and Volatility: Background and How to Use

TP&V

We have been working on a **Timing**, **Price & Volatility (TP&V)** product for the past few years. It combines inputs on fundamentals, market positioning, policy and cycles.

This service is a culmination of our four disciplines, the pillars of IDEAglobal's work in the past 20 years:

- 1) Policy: Proprietary work with policymakers globally and with our advisers for the past ten years. Particularly good insights into European policymaking dynamics.
- 2) Markets: Through our core client base we attain a close understanding of market positioning and develop a 'reaction function' to key events, which provides guidance on shifts in sentiment and price action.
- 3) Fundamentals: Fundamental research and forecasting of the G20 economies for over 20 years and emerging markets for over 10 years.
- 4) Timing: Proprietary work on a combination of cycles tested for the past two years, incorporating technical analysis and market sentiment studies.

The two-year testing of the combined process that has produced the **TP&V** shows a high degree of accuracy in calling heightened stress or volatility in specific instruments and markets. It proves slightly less successful in direction and price targets (albeit still very successful compared to other approaches).

The key dates we identify are derived from our view of market positioning and the current bullish/bearish market skew in the context of what we see as the key fundamental events with the potential to surprise. This is combined with our proprietary work on cycles. The designated dates represent the middle of a two/three day period when TP&V sees a significant spike in volatility.

The 'price' and 'time line' indicates where we see the price of the instrument going and by which dates. During the development stage of this service we saw better performance in the dates that bring a pronounced volatility impulse. These have proven more accurate than the directional calls and precise price targets.

TP&V is best used as a hedging guide for asset managers, as it helps predict periods of increased volatility or stress in asset prices well. It has proven successful in price direction since we introduced it on May 3rd. The ability to date of TP&V to pick timing can help manage hedging against holdings of assets by alerting managers to risks of what is popularly known as 'black swan events'.

Additionally, TP&V can be tailored for each client's key asset exposure.

All enquiries to: TP&V@IDEAglobal.com

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ABOUT IDEAglobal

Established in 1989, IDEAglobal is an independent, global re-search organization, with its headquarters in Singapore, and subsidiaries in New York and London. IDEAglobal is a leading supplier of independent and impartial advice to 50 central banks in the formation of policy and is read by financial profes-sionals in over 600 dealing rooms worldwide. IDEAglobal has over 40 full time research staff as well as an active Advi-sory Board of former central bankers and policymakers. Established in 1989, IDEAglobal bankers and policymakers.

Our research covers all the ma-jor asset classes including cur-rencies, bonds, equities, credit default swaps, energy and commodities (including the emerging carbon markets). As an independent observer of international macro policy in OECD countries and most of the emerging countries in the world, IDEA enjoys a position of trust and respect among its global community of clients which numbers some 30,000 professionals.

IDEAglobal's focus on anticipating the evolution of risk (politihas enabled it to develop an experienced and integrated understanding of the major dominant forces driving market sentiment and public policy in many countries and trading

How some of **IDEAglobal's clients** see our service

US TREASURY

"IDEAglobal's morning faxes are the single best research we get on a daily basis."

Mr Ng Kok Song, MD GIC Singapore.

"I joined IDEA's advisory board three years ago because I <u>felt</u> there was a need in the market place for independent research into financial markets that took a mediumto-long-term view. There is a tendency in the markets to focus on fresh factors while neglecting the underlying forces that drive economies and financial prices. I was impressed by IDEA's approach back then, and reiterate my confidence in IDEA today. IDEA has recently launched IDEAfirst, a strong product offering that provides a forum for consultation on key Investment ideas between IDEA researchers and clients. Such a dialogue is essential for participants to understand

The IDEAglobal Team

MIKE GALLAGHER

MD (London), Director of Research Mike has spent over 20 years working on economic/policy and market issues in a European context and articulating these themes within a broader global context. He has direct responsibility for IDEAglobal's fixed income group and maintains excellent relationships with Central Banks and Governments around the world.

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JOSH STILES

US Fixed Income Product Manager Josh has more than 20 years experience as a trader/ arbitrageur in the government and agency bond market. Josh is responsible for IDEAglobal's call on US yields, integrating IDEAglobal's unique access to policy makers in the monetary and fiscal policy space.

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JOSEF KAKASIN Head of Emerging Markets Research Josef has had extensive experience in economic research and strategy stretching over nearly two decades in stretching over nearly two decades in the financial markets, in both investment management and on the sell-side. He also has policy experience gained at the Bank of England. Most recently, he was responsible for generating alpha in the EM universe for a major institutional investor.

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IDEAglobal at a glance

- Worldwide analytical coverage: 40 analysts

- Markets: Foreign Exchange, Money and Bond Markets, Emerging Markets, Credit Derivatives.

- Countries Covered: Global

- Analytical Centres: Singapore, London, New York

- Breadth of Analysis: 600 analytical pieces per day

- Distribution: Internet, email, Reuters, Bloomberg, fax.

- Management:

privately-owned, independent

Advisory Board:

Ng Kok Song, Lord Nicholas Stern, Lord Meghnad Desai, Mr Nitin Desai

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