

# NZX Limited - Monthly Shareholder Metrics March 2016

These Shareholder Metrics represent the key features of NZX's operations in each of its core businesses. The Metrics focus on what drives the revenue performance of NZX, so as to give a consistent and transparent comparison across time periods for each business line.

### Capital Markets

| NZX Listed Issuers                          |           | Mar 2016   | Change YoY | Cash Market Trading                           | Mar 2016 | Change YoY |
|---|-----------|------------|------------|---|----------|------------|
| Total Equity Securities                     |           | 172        | 0.6%       | Total Trades                                  | 167,010  | 31.5%      |
| Total Listed Debt Securities                |           | 91         | 12.3%      | Daily Average Trades                          | 7,953    | 37.8%      |
| Total Other Securities                      |           | 27         | 200.0%     | Total Trades < \$50k                          | 154,644  | 31.7%      |
| Total Listed Securities                     |           | 290        | 11.1%      | Total Value Traded                            | \$4.4 b  | 17.6%      |
|   |           |            |            | Daily Average Value Traded                    | \$212 m  | 23.2%      |
| Total NZX Main Board Issuers                |           | 169        | 13.4%      |   |          |            |
| Total NZAX Issuers                          |           | 19         | -17.4%     | Total Equity Transactions                     |          |            |
| Total NXT Issuers                           |           | 3          | n/a        | Total Trades                                  | 163,341  | 31.1%      |
| Total NZDX Issuers                          |           | 40         | -2.4%      | Value Traded                                  | \$4.3 b  | 15.5%      |
|   |           |            |            |   |          |            |
| Capital Raising                             |           | Mar 2016   | YTD        | Total Debt Transactions                       |          |            |
| New Capital Listed                          |           |            |            | Total Trades                                  | 3,669    | 52.6%      |
| IPOs and Compliance Listings                |           | \$0.03 b   | \$0.03 b   | Value Traded                                  | \$180 m  | 118.2%     |
| New Debt Listings                           |           | \$1.28 b   | \$1.40 b   |   |          |            |
|   |           |            |            | Cumulative Numbers - YTD                      |          |            |
| Secondary Capital Raisings                  |           |            |            | Number of Trades                              | 442,181  | 39.2%      |
| Total Capital Raised By All Issuers         |           | \$81 m     | \$202 m    | Total Value Traded                            | \$10.0 b | 9.7%       |
|   |           |            |            | Clearing Haves / Danseiten                    | Mar 2046 | Channa VaV |
| Total Equity Raised - Primary Issuers       |           | \$70 m     | \$102 m    | Clearing House / Depository                   | War 2016 | Change YoY |
| Total Equity Raised - Dual & Secondary Issu | uers      | \$11 m     | \$44 m     | Gross Value of Cleared Trades over Month      | \$4.5 b  | 13.5%      |
| Total Debt Raised                           |           | \$0 m      | \$56 m     | Collateral Held At Month End                  | \$35.4 m | -0.6%      |
|   |           |            |            | Depository transactions                       | 2,209    | 3.5%       |
| Number of Capital Raising Events*           |           | 16         | 42         | Assets under custody in depository            | \$358 m  | 40.1%      |
| Capital Raised < \$0.5m                     |           | 5          | 21         | Value of stock lent over month                | \$213 m  | -21.4%     |
| Capital Raised > \$0.5m < \$10m             |           | 9          | 17         |   |          |            |
| Capital Raised > \$10m < \$100m             |           | 2          | 4          | Wholesale Data                                | Mor 2016 | Change YoY |
| Capital Raised > \$100m                     |           | 0          | 0          |   |          |            |
|   |           |            |            | Terminal Numbers - Professional*              | 6281     | 0.4%       |
| Market Canitalization                       | Mor 2046  | Change VeV | % of CDB   | Terminal Numbers - Retail*                    | 1141     | 11.8%      |
| Market Capitalisation                       |           | Change YoY | % of GDP   | Licences - Value > \$20k pa                   | 29       | 16.0%      |
| All Equity                                  | \$115.5 b | 16.3%      | 46.9%      | Licences - Value < \$20k pa * 3 month average | 54       | 3.8%       |
| All Debt                                    | \$20.8 b  | 70.8%      | 8.4%       | oorur average                                 |          |            |

| NZX Indices Performance    | Mar 2016 | Change YoY |
|----------------------------|----------|------------|
| S&P/NZX 50 Index           | 6,752    | 15.7%      |
| S&P/NZX 50 Portfolio Index | 4,161    | 15.0%      |
| S&P/NZX A-Grade Bond Index | 4,809    | 6.4%       |
| S&P/NZX All Swap Index     | 193      | 7.9%       |

| Direct Data Products                       | Mar 2016 | Change YoY |
|--|----------|------------|
| Proprietary Security Subscription Products | 369      | -23.0%     |
| - Products >= \$3,000 p.a.                 | 122      | -24.7%     |
| - Products < \$3,000 p.a.                  | 247      | -22.1%     |

The decline in subscription products YoY reflects the removal of subscriptions for indices products following the transfer of responsibility for NZX indices to S&P DJI in June 2015

#### **Funds Services**

| SuperLife                                | Mar 2016  | Change YoY |
|--|-----------|------------|
| Funds Under Management - KiwiSaver       | \$517 m   | 28.2%      |
| Funds Under Management - Other           | \$965 m   | 9.7%       |
| Total                                    | \$1,482 m | 15.5%      |
| Smartshares                              | Mar 2016  | Change YoY |
| Funds Under Management - External        | \$461 m   | 6.6%       |
| Funds Under Management - SuperLife funds | \$1,095 m | 1312%      |
| Total                                    | \$1,556 m | 205%       |
| Units on Issue                           | 698 m     | 182.8%     |
|  |           |            |
| Apteryx                                  | Mar 2016  | Change YoY |

#### **Agri Information**

Funds Under Administration

| Direct Data Products                        | Mar 2016 | Change YoY |
|---|----------|------------|
| Dairy Information Subscriptions             | 9,488    | -0.2%      |
| Grain Information Subscriptions             | 1,821    | -1.4%      |
| General Agri Subscriptions                  | 11,618   | -0.6%      |
| Total Paid Advertising Page Equivalents     | 165      | -22.9%     |
| Total Paid Advertising Page Equivalents YTD | 444      | -8.8%      |

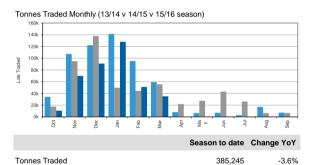
#### **Soft Commodities**

Derivatives

## 



#### **Grain Trading**



\$1,332 m

7.8%

#### **Market Operations**

| Energy Contracts                 | Mar 2016 |
|----------------------------------|----------|
| Operating / Technology Contracts | 15       |
| - Contracts > = \$500k p.a.      | 4        |
| - Contracts < \$500k n a         | 11       |

#### **Notes**

- 1. All figures are measured at the end of the last trading day of the month unless otherwise stated. Change refers to the change since the same period last year unless otherwise stated i.e. Change YoY is change versus the same period last year.
- 2. All Equity Market Capitalisation includes all securities quoted on the NZX Main Board, NZX Alternative Market and NXT Market.
- 3. Market Capitalisation for the NZX Debt market is the total nominal (face) value of all quoted securities excluding New Zealand Government Stock.
- 4. The Grain Trading season in Australia runs from October to September.
- 5. NZX Limited wishes to remind readers that the above operational statistics are based on the Group's internal records, which are unaudited. Differences may arise between this data and that disclosed in subsequent audited financial statements.