

NZX Limited - 2019 Financial Results & Annual Report

Dear Shareholder,

On behalf of the NZX Board, I am pleased to share with you our 2019 Annual Report and Financial Results, which were released today and are available to read online here.

Highlights for the year ended 31 December 2019:

- Operating earnings up 9.8% to \$31.4m
- Focus on costs supports margin improvement to 45.1%
- Net profit of \$14.6m, up 25.7% (7.1% on continuing operations)
- Capital raised up 95.7% to \$18.7b, driven by debt listings and secondary equity
- Final fully-imputed dividend of 3.1cps (to be paid on 20 March 2020), taking the FY2019 dividend to 6.1 cps, fully-imputed.

This milestone year, in which we celebrated our 150th anniversary, was one of performance for NZX and vital in uniting key stakeholders behind the importance of capital formation in New Zealand. We have reported encouraging earnings growth, assisted by a stellar performance from our local market.

This has been another year of delivery for NZX, with operating earnings at a record \$31.4 million.

We have made significant progress on our long-term goal to become a more vibrant and diverse participant in New Zealand's capital markets ecosystem. This is showing through in the listing of a broader range of financial products, with capital raised up more than 95% to \$18.7 billion.

Our Wealth Technologies platform and Smartshares funds management businesses both made strong strategic and financial progress in 2019. At the same time, we have kept an unwavering focus on costs – in line with the commitment made to shareholders at last year's Annual Meeting. This has supported our positive lift in operating margins.

Your Board has declared a final dividend of 3.1 cents per share (to be paid on 20 March 2020), taking the FY2019 dividend to 6.1 cents per share, fully imputed.

Delivery of a broad platform of growth in FY2019 has provided a strong base for FY2020, with operating earnings expected to be in the range of \$30.0 million to \$33.5 million.

We are continuing to offer a Dividend Reinvestment Plan and the updated plan document can be viewed <u>here</u>. Shares issued under the dividend reinvestment plan will be issued at a 1% discount.

Thank you again for your support as a shareholder, and we look forward to the opportunity to update you further at our Annual Meeting in Auckland on 31 March.

James Miller

CHAIR